

Capability Statement

EIN: 99-0856966 **UEI: H1TYX6BH9155** DUNS:12-398-6347 CAGE: 9VXZ7

505 Berry Dr, Ste 100, Villa Rica Ga 30180 derrick@govprosx.com |

GovPros Holdings LLC is a Minority Woman Owned Small Business (MWOSB) our business acronym is nationally recognized for the relationships we have created in IT, Logistics, Retail, Real Estate, Training, Management, and Consulting that started in Atlanta, GA in 1998. With over 26 years of business experience and services in multiple industries, today we are continuing to develop relationships/partnerships and helping them transition to government contracting.

Services

Our services include licensed real estate agent, customer experience/service consultations, technology implementations, preparation, IT staffing placements, business assessments, graphics designs, training, processing, managing internet sales, the day-to-day operations, administration, finances, sales, marketing, program/employee management, staff augmentation, systems engineering, development, deployment, project management and delivery services as well as training design and delivery.

Contact Information

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Core Profile

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Mission

Our mission is to forge robust relationships within our ecosystem of customers, partners, and government contracting officers, creating pathways to new opportunities through increased trust and transparency. We are dedicated to deeply understanding citizen needs, streamlining processes, enhancing technology, and raising employee awareness. By offering superior products and services, we strive to exceed expectations and build enduring relationships founded on trust and respect, ensuring the successful completion of every project.

Core Competence Highlights

Information Technology Consultant

Systems Integration Data Management

Systems Administration Maintenance & Support

Systems Auditing & Software Testing **Quality Assurance**

SharePoint Development & Administration Cloud Migration

Cyber Security Assessment & Management Software Development

Web Design / Development

Dataflow Mapping

Data Analytics

Network Vulnerability Assessment

Solutions Management Mobile Device Security

Program & Project Management

Project Management Change Management Customer Experience Policy & Technical Writing Strategic Planning Process Evaluation & Improvement Mission Assurance Administrative Management Solutions Management Mobile Device Security Executive & Leadership Coaching Human Resource Management

Business & Administrative Services

Record Management

Operation & Resource Management

Business & Risk Management

Process improvement

Emotional Intelligence

Education & Training

Administration, Preparation & Support

Services

recruiting/staffing, hiring and onboarding processes, organizational right sizing functions and manpower analysis.

Real Estate Management

Program & Project Management Strategic Planning **Process Improvement** Research and Analysis Curriculum Development and Training Relocation Services Acquisition & Disposition

Real Estate Management

Property Preservation Residential / Commercial Sales Janitorial & Custodial Support Services Field Service Management Operations & Maintenance Landscaping

Real Estate Management

Construction Clean-Up Debris Removal Construction Management General Contracting Carpentry Paint

Roofing



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PAST PERFORMANCE/ RELEVANT EXPERIENCE

GovPros Holdings LLC has over 26 years of business experience and services.

Retail Franchise Store

Successfully ran 5 retail franchise Stores, increasing revenue by 35% annually over a five-year period. Skilled in managing teams of up to 15 people and handling all aspects of business operations, from, inventory, sales and marketing to finance and customer service. Experience in negotiating with suppliers to secure competitive pricing.

Sports Performance Training

Founded a sports training startup that developed high school, college and professional athletes. Expert in leading cross-functional teams and managing relationships with male and female athletes. Experience in navigating the startup landscape and overcoming challenges associated with rapid growth.

Ebay & Amazon Stores

launched and operated a successful e-commerce business, achieving consistent 20% annual growth over five years. Managed all aspects of the business including inventory, sales, and staff. Implemented an online customer loyalty program which resulted in a 15% increase in repeat business. Proven ability to strategize and implement effective business plans, having expanded business to international markets.

Streight Trucks

Owned and operated a trucking business with 3 trucks operating, increasing sales by 30% year-on-year. Skilled in team management and customer service. Experience in utilizing analytics to understand customer behavior and improve sales!

Costco liquidation Store

Owned and operated a profitable Costco liquidation store in a competitive market, maintaining a steady growth rate of 10% annually. Organized successful author events that increased visibility and sales. Skilled in inventory management and customer service. Experience in building relationships with venders and securing exclusive launches.

License Real Estate Agent

Launched a Real Estate Investment business that sold, growing real estate portfolio to over 2 million in value within two years. Developed and executed an online property management system and digital marketing strategies that increased rent roll by 50%. Managed relationships with tenants and building maintenance to ensure jobs got completed. Experience in hosting successful events that increased brand visibility!